

# Clearwater Pty Ltd

ABN: 12-345-678-910 19 River Drive Tarwin Lower VIC 3956 Phone: 03 5663 5242 Fax: 03 5663 5242

## Sales by Account Owner by Invoice#

Report Period: 1/01/2000 to 1/07/2007

| Invoice | Date Customer | Invoice Total | Discount Included | Tax Amount | Sale Value Ex | Cost | GP % |
|---------|---------------|---------------|-------------------|------------|---------------|------|------|
|---------|---------------|---------------|-------------------|------------|---------------|------|------|

Note: Due to rounding, percentages and dollar values may appear to differ fractionally from the sum of the original sale values.  
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### Sales for ALISTAIR GARNHAM (2)

|                                       |   |                   |                |                 |                   |                   |               |
|---------------------------------------|---|-------------------|----------------|-----------------|-------------------|-------------------|---------------|
| 3                                     | 9/02/2005 Pinnata Services Pty Ltd (3)      | \$653.48          |                | \$57.36         | \$596.12          | \$432.75          | 27.41%        |
| 5                                     | 9/02/2005 Tilki's Takeaway (7)              | \$150.98          |                | \$11.72         | \$139.26          | \$100.08          | 28.13%        |
| 8                                     | 9/02/2005 Pinnata Services Pty Ltd (3)      | \$169.00          |                | \$15.36         | \$153.64          | \$108.09          | 29.65%        |
| 21                                    | 9/02/2005 Tilki's Takeaway (7)              | \$31.98           |                | \$2.90          | \$29.08           | \$20.90           | 28.13%        |
| 23                                    | 6/09/2005 Tilki's Takeaway (7)              | \$317.99          |                | \$28.91         | \$289.08          | \$213.00          | 26.32%        |
| 24                                    | 6/09/2005 Tilki's Takeaway (7)              | \$288.00          |                | \$26.18         | \$261.82          | \$190.27          | 27.33%        |
| 29                                    | 5/03/2006 Donaldsons IT Solutions P/L (sd)  | \$993.20          | \$3.33         | \$90.29         | \$902.91          | \$861.50          | 4.59%         |
| 32                                    | 5/04/2006 Donaldsons IT Solutions P/L (sd)  | \$38.00           | \$1.99         | \$3.45          | \$34.55           | \$26.37           | 23.68%        |
| 34                                    | 3/06/2006 Donaldsons IT Solutions P/L (sd)  | \$129.00          |                | \$11.73         | \$117.27          | \$83.09           | 29.15%        |
| 40                                    | 8/07/2006 Donaldsons IT Solutions P/L (sd)  | \$25.99           |                | \$2.36          | \$23.63           | \$16.45           | 30.39%        |
| 41                                    | 8/07/2006 Donaldsons IT Solutions P/L (sd)  | \$25.99           |                | \$2.36          | \$23.63           | \$16.45           | 30.39%        |
| 50                                    | 7/08/2006 Donaldsons IT Solutions P/L (sd)  | \$55.17           | \$6.13         | \$4.92          | \$50.25           | \$50.77           | -1.03%        |
| 54                                    | 3/08/2006 Donaldsons IT Solutions P/L (sd)  | \$890.00          | \$9.00         | \$80.91         | \$809.09          | \$804.46          | 0.57%         |
| 58                                    | 7/09/2006 Tilki's Takeaway (7)              | \$188.95          | -\$0.02        | \$17.18         | \$171.77          | \$139.91          | 18.55%        |
| 63                                    | 9/09/2006 Donaldsons IT Solutions P/L (sd)  | \$120.98          | \$5.00         | \$11.00         | \$109.98          | \$92.82           | 15.60%        |
| 65                                    | 9/09/2006 Donaldsons IT Solutions P/L (sd)  | \$126.00          | \$0.02         | \$11.45         | \$114.55          | \$93.27           | 18.58%        |
| 66                                    | 9/09/2006 Donaldsons IT Solutions P/L (sd)  | \$250.95          | \$0.99         | \$22.81         | \$228.14          | \$186.45          | 18.27%        |
| 67                                    | 9/09/2006 Donaldsons IT Solutions P/L (sd)  | \$62.90           | \$0.09         | \$5.72          | \$57.18           | \$46.63           | 18.45%        |
| 68                                    | 9/09/2006 Donaldsons IT Solutions P/L (sd)  | \$15.00           |                | \$0.00          | \$15.00           | \$12.50           | 16.67%        |
| 70                                    | 1/09/2006 Pinnata Services Pty Ltd (3)      | \$80.00           |                | \$7.27          | \$72.73           | \$44.77           | 38.44%        |
| 74                                    | 9/09/2006 Donaldsons IT Solutions P/L (sd)  | -\$62.99          |                | -\$5.73         | -\$57.26          | -\$46.64          | -18.55%       |
| 77                                    | 2/10/2006 Pinnata Services Pty Ltd (3)      | \$99.00           |                | \$9.00          | \$90.00           | \$59.00           | 34.44%        |
| 78                                    | 2/10/2006 Pinnata Services Pty Ltd (3)      | \$258.00          |                | \$23.45         | \$234.55          | \$166.18          | 29.15%        |
| 80                                    | 5/10/2006 Donaldsons IT Solutions P/L (sd)  | \$20.00           |                | \$1.82          | \$18.18           | \$19.82           | -9.02%        |
| 81                                    | 6/10/2006 Donaldsons IT Solutions P/L (sd)  | \$1,600.00        | \$18.00        | \$145.45        | \$1,454.55        | \$1,590.90        | -9.37%        |
| 86                                    | 5/10/2006 Donaldsons IT Solutions P/L (sd)  | -\$809.00         |                | -\$73.55        | -\$735.45         | -\$796.28         | -8.27%        |
| 87                                    | 5/10/2006 Donaldsons IT Solutions P/L (sd)  | \$1,161.00        |                | \$105.55        | \$1,055.45        | \$819.19          | 22.38%        |
| 89                                    | 7/10/2006 Donaldsons IT Solutions P/L (sd)  | \$809.00          |                | \$73.55         | \$735.45          | \$796.28          | -8.27%        |
| 92                                    | 5/11/2006 Donaldsons IT Solutions P/L (sd)  | \$118.80          |                | \$10.80         | \$108.00          | \$10.80           | 90.00%        |
| 98                                    | 5/11/2006 Donaldsons IT Solutions P/L (sd)  | -\$809.00         |                | -\$73.55        | -\$735.45         | -\$796.28         | -8.27%        |
| 100                                   | 7/11/2006 Donaldsons IT Solutions P/L (sd)  | \$66.00           |                | \$6.00          | \$60.00           | \$6.00            | 90.00%        |
| 102                                   | 7/11/2006 Donaldsons IT Solutions P/L (sd)  | \$128.75          | -\$0.02        | \$11.70         | \$117.05          | \$79.88           | 31.76%        |
| 103                                   | 7/11/2006 Donaldsons IT Solutions P/L (sd)  | \$122.00          |                | \$11.09         | \$110.91          | \$11.09           | 90.00%        |
| 104                                   | 7/11/2006 Donaldsons IT Solutions P/L (sd)  | \$809.00          |                | \$73.55         | \$735.45          | \$796.28          | -8.27%        |
| 107                                   | 10/11/2006 Donaldsons IT Solutions P/L (sd) | \$103.16          | \$30.00        | \$9.38          | \$93.78           | \$108.47          | -15.66%       |
| 110                                   | 4/12/2006 Donaldsons IT Solutions P/L (sd)  | -\$1,618.00       |                | -\$147.09       | -\$1,470.91       | -\$1,592.54       | -8.27%        |
| 125                                   | 8/12/2006 Donaldsons IT Solutions P/L (sd)  | \$70.00           | \$2.68         | \$0.00          | \$70.00           | \$63.00           | 10.00%        |
| 127                                   | 8/12/2006 Donaldsons IT Solutions P/L (sd)  | \$183.54          |                | \$16.69         | \$166.85          | \$134.51          | 19.38%        |
| 129                                   | 8/12/2006 Donaldsons IT Solutions P/L (sd)  | \$125.98          |                | \$11.45         | \$114.53          | \$93.27           | 18.56%        |
| 131                                   | 1/01/2007 Donaldsons IT Solutions P/L (sd)  | \$13.49           |                | \$0.00          | \$13.49           | \$11.00           | 18.46%        |
| 132                                   | 2/02/2007 Donaldsons IT Solutions P/L (sd)  | \$89.99           |                | \$8.18          | \$81.81           | \$61.82           | 24.43%        |
| 136                                   | 2/02/2007 Donaldsons IT Solutions P/L (sd)  | \$594.00          |                | \$54.00         | \$540.00          | \$74.00           | 86.30%        |
| 141                                   | 2/02/2007 Donaldsons IT Solutions P/L (sd)  | \$1,620.00        |                | \$147.27        | \$1,472.73        | \$1,247.97        | 15.26%        |
| 157                                   | 0/04/2007 Donaldsons IT Solutions P/L (sd)  | \$195.10          | -\$0.02        | \$17.74         | \$177.36          | \$127.74          | 27.98%        |
| 171                                   | 3/05/2007 Tilki's Takeaway (7)              | \$92.49           |                | \$8.41          | \$84.08           | \$62.05           | 26.20%        |
| 178                                   | 5/06/2007 Donaldsons IT Solutions P/L (sd)  | \$64.07           |                | \$5.72          | \$58.35           | \$43.75           | 25.02%        |
| <b>Total for ALISTAIR GARNHAM (2)</b> |   | <b>\$9,657.94</b> | <b>\$77.17</b> | <b>\$864.76</b> | <b>\$8,793.18</b> | <b>\$6,691.79</b> | <b>23.90%</b> |

| Invoice | Date | Customer | Invoice<br>Total | Discount<br>Included | Tax<br>Amount | Sale<br>Value Ex | Cost | GP % |
|---------|------|----------|------------------|----------------------|---------------|------------------|------|------|
|---------|------|----------|------------------|----------------------|---------------|------------------|------|------|

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### Sales for BRIAN CUTLER (1)

|                                   |            |                             |            |         |          |            |            |        |
|-----------------------------------|------------|-----------------------------|------------|---------|----------|------------|------------|--------|
| 16                                | 9/02/2005  | David Bates (2)             | \$27.10    |         | \$0.00   | \$27.10    | \$19.80    | 26.94% |
| 27                                | 6/09/2005  | David Bates (2)             | \$159.00   |         | \$14.45  | \$144.55   | \$107.18   | 25.85% |
| 33                                | 13/06/2006 | David Bates (2)             | \$899.00   |         | \$81.73  | \$817.27   | \$804.46   | 1.57%  |
| 36                                | 16/06/2006 | David Bates (2)             | \$40.55    | \$5.00  | \$3.69   | \$36.86    | \$24.14    | 34.51% |
| 37                                | 5/07/2006  | David Bates (2)             | \$58.50    | \$1.50  | \$5.32   | \$53.18    | \$50.45    | 5.13%  |
| 39                                | 8/07/2006  | David Bates (2)             | \$26.00    | \$0.01  | \$2.36   | \$23.64    | \$16.45    | 30.41% |
| 46                                | 10/07/2006 | David Bates (2)             | \$182.20   |         | \$16.56  | \$165.64   | \$96.56    | 41.70% |
| 56                                | 14/08/2006 | David Bates (2)             | \$159.00   |         | \$14.45  | \$144.55   | \$107.18   | 25.85% |
| 57                                | 7/09/2006  | David Bates (2)             | \$129.00   |         | \$11.73  | \$117.27   | \$83.09    | 29.15% |
| 71                                | 1/09/2006  | Kenton Cleaning Pty Ltd (4) | \$150.00   |         | \$13.64  | \$136.36   | \$79.64    | 41.60% |
| 75                                | 1/10/2006  | Kenton Cleaning Pty Ltd (4) | \$873.01   |         | \$79.36  | \$793.65   | \$788.00   | 0.71%  |
| 94                                | 14/11/2006 | Kenton Cleaning Pty Ltd (4) | \$899.00   |         | \$81.73  | \$817.27   | \$804.46   | 1.57%  |
| 106                               | 17/11/2006 | David Bates (2)             | \$40.55    | \$5.00  | \$3.69   | \$36.86    | \$24.14    | 34.51% |
| 146                               | 12/02/2007 | David Bates (2)             | \$160.00   |         | \$14.55  | \$145.45   | \$89.55    | 38.43% |
| 147                               | 5/03/2007  | David Bates (2)             | \$65.00    |         | \$5.91   | \$59.09    | \$5.91     | 90.00% |
| 158                               | 3/04/2007  | David Bates (2)             | \$60.00    |         | \$5.45   | \$54.55    | \$50.45    | 7.52%  |
| 161                               | 10/04/2007 | David Bates (2)             | \$360.00   |         | \$32.73  | \$327.27   | \$338.73   | -3.50% |
| 162                               | 10/04/2007 | Kenton Cleaning Pty Ltd (4) | \$134.00   |         | \$12.18  | \$121.82   | \$69.18    | 43.21% |
| 164                               | 0/05/2007  | Kenton Cleaning Pty Ltd (4) | \$169.98   |         | \$15.45  | \$154.53   | \$110.00   | 28.82% |
| 168                               | 1/05/2007  | David Bates (2)             | \$2,445.63 |         | \$220.42 | \$2,225.21 | \$1,729.06 | 22.30% |
| 172                               | 1/06/2007  | David Bates (2)             | \$809.10   |         | \$73.55  | \$735.55   | \$796.28   | -8.26% |
| 173                               | 7/06/2007  | David Bates (2)             | \$830.00   | \$5.09  | \$75.45  | \$754.55   | \$812.27   | -7.65% |
| 176                               | 14/06/2007 | Cash On Delivery (COD)      | \$186.99   |         | \$17.00  | \$169.99   | \$172.27   | -1.34% |
| 177                               | 15/06/2007 | David Bates (2)             | \$924.99   |         | \$84.09  | \$840.90   | \$820.91   | 2.38%  |
| <b>Total for BRIAN CUTLER (1)</b> |            |                             | \$9,788.60 | \$16.60 | \$885.49 | \$8,903.11 | \$8,000.16 | 10.14% |

| Invoice | Date | Customer | Invoice<br>Total | Discount<br>Included | Tax<br>Amount | Sale<br>Value Ex | Cost | GP % |
|---------|------|----------|------------------|----------------------|---------------|------------------|------|------|
|---------|------|----------|------------------|----------------------|---------------|------------------|------|------|

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**Sales for PETA EVANS (4)**

|                                 |            |                      |            |        |          |            |          |        |
|---------------------------------|------------|----------------------|------------|--------|----------|------------|----------|--------|
| 143                             | 12/02/2007 | Alison Patterson (5) | \$82.50    |        | \$7.50   | \$75.00    | \$13.50  | 82.00% |
| 167                             | 01/05/2007 | Alison Patterson (5) | \$1,008.18 |        | \$91.65  | \$916.53   | \$635.29 | 30.69% |
| 175                             | 14/06/2007 | Alison Patterson (5) | \$99.99    |        | \$9.09   | \$90.90    | \$62.73  | 30.99% |
| <b>Total for PETA EVANS (4)</b> |            |                      | \$1,190.67 | \$0.00 | \$108.24 | \$1,082.43 | \$711.52 | 34.27% |

| Report Totals for Account Owners | Invoice<br>Total | Discount<br>Included | Tax<br>Amount | Sale<br>Value Ex | Cost        | GP %   |
|----------------------------------|------------------|----------------------|---------------|------------------|-------------|--------|
| ALISTAIR GARNHAM (2)             | \$9,657.94       | \$77.17              | \$864.76      | \$8,793.18       | \$6,691.79  | 23.90% |
| BRIAN CUTLER (1)                 | \$9,788.60       | \$16.60              | \$885.49      | \$8,903.11       | \$8,000.16  | 10.14% |
| PETA EVANS (4)                   | \$1,190.67       | \$0.00               | \$108.24      | \$1,082.43       | \$711.52    | 34.27% |
| Report Totals                    | \$20,637.21      | \$93.77              | \$1,858.49    | \$18,778.72      | \$15,403.47 | 17.97% |