

A.B.N.: 96-098-300-102 19-21 River Drive (PO Box 103) Tarwin Lower VIC 3956 Phone: 03-5663-5242 Fax: 03-5663-5242

## Sell Through

**Suppliers:** <Default> >In House Warranties Bernies Biscuits Pty Ltd Cotterhill Wholesaling Pty Ltd  
 Freeman & Hoskins Pty Ltd Mcgregors Meatworks Pty Ltd Pinnacle Bakeries Pty Ltd Sampson Supply Company Pty Ltd  
 Storey and Associates the biggest supplier of anything in the world tday

**Report Period:** 21/08/2000 to 21/08/2008

**Department:** <All>

**Category 1:** <All>

**Category 2:** <All>

**Category 3:** <All>

**Custom 1:** <All>

**Custom 2:** <All>

**Grouped by:** Default Supplier

**Primary Sort:** None

**Secondary Sort:** None

**Range:**

Dept	Group	Cat1	Cat2	Cat3	Current Stock Value \$	(ex tax) Received. \$	(ex tax) Returned. \$	Cost of Goods Sold	Sell through % inc returns	(ex tax) Revenue \$	Ave Sale GP %
<Default>											
<Default>		<N/A>	<N/A>	<N/A>	\$451,158	\$21,084	\$0	\$1,813	8.6%	\$10,496	82.7%
		CAO	GAL	<N/A>	\$28	\$28	\$0	\$0	0.0%	\$0	100.0%
		ELECT	ELECT	<N/A>	\$66	\$66	\$0	\$0	0.0%	\$0	100.0%
	DEPT3	CV31b	CV32ab	<N/A>	-\$130	-\$130	\$0	\$0	0.0%	\$0	100.0%
	Labour	1.5X	<N/A>	<N/A>	\$0	\$0	\$0	\$0	100.0%	\$2,153	100.0%
Parts		<N/A>	<N/A>	<N/A>	\$65	\$94	\$0	\$0	0.0%	\$0	100.0%
		GENRC	THPRTY	bike	\$166	\$166	\$0	\$0	0.0%	\$0	100.0%
<Default> Totals:					\$451,352	\$21,309	\$0	\$1,813	8.5%	\$12,649	85.7%

Dept	Group	Cat1	Cat2	Cat3	Current Stock Value \$	(ex tax) Received. \$	(ex tax) Returned. \$	Cost of Goods Sold	Sell through % inc returns	(ex tax) Revenue \$	Ave Sale GP %
Bernies Biscuits Pty Ltd											
<Default>		COOK	MISC	<N/A>	\$621	\$729	\$0	\$36	4.9%	\$48	25.0%
		FOOD	BISC	<N/A>	\$855	\$155	\$0	\$21	13.3%	\$33	36.7%
			MISC	<N/A>	\$0	\$40,248	\$0	\$3,861	9.6%	\$4,207	8.2%
Clothing	Male	JPR	<N/A>	<N/A>	\$785	\$785	\$0	\$0	0.0%	\$0	100.0%
Confection	MARS	<N/A>	<N/A>	<N/A>	\$1	\$1	\$0	\$0	0.0%	\$0	100.0%
Food	ANZ	COOK	<N/A>	<N/A>	\$2	\$2	\$0	\$0	0.0%	\$0	100.0%
	SNACK	BISC	<N/A>	<N/A>	\$2	\$2	\$0	\$0	0.0%	\$0	100.0%
Jewellery	CSTM	<N/A>	<N/A>	<N/A>	\$10,600	\$4,000	\$0	\$4,550	113.8%	\$8,568	46.9%
Parts	GENRC	<N/A>	<N/A>	<N/A>	\$432	\$414	\$0	\$27	6.5%	\$43	36.5%
Bernies Biscuits Pty Ltd Totals:					\$13,297	\$46,336	\$0	\$8,495	18.3%	\$12,898	34.1%
Cotterhill Wholesaling Pty Ltd											
<Default>		COOK	COOK	<N/A>	\$2,389	\$12,002	\$10,496	\$4,877	128.1%	\$7,481	34.8%
		FOOD	MISC	<N/A>	\$11	\$45	\$0	\$20	45.0%	\$51	59.6%
Cotterhill Wholesaling Pty Ltd Totals:					\$2,400	\$12,048	\$10,496	\$4,897	127.8%	\$7,531	35.0%
Freeman & Hoskins Pty Ltd											
<Default>		FOOD	DRINK	<N/A>	\$3,843	\$1,415	\$0	\$136	9.6%	\$198	31.3%
			MISC	<N/A>	\$1,571	\$190	\$0	\$18	9.4%	\$26	31.8%
Freeman & Hoskins Pty Ltd Totals:					\$5,414	\$1,605	\$0	\$154	9.6%	\$224	31.4%
Mcgregors Meatworks Pty Ltd											
<Default>		<N/A>	<N/A>	<N/A>	\$406,524	\$43,017	\$0	\$23,789	55.3%	\$22,673	-4.9%
		CAO	GAL	<N/A>	-\$112	-\$36	\$0	\$47	-129.9%	\$29	-59.8%
		FOOD	MEAT	<N/A>	\$4	-\$338	\$0	\$4	-1.1%	\$5	24.9%
		FUR	GAL	<N/A>	-\$479,729	\$1,143	\$0	\$240,012	20,999.0%	\$33,720	-611.8%
Food	ANZ	COOK	<N/A>	<N/A>	\$48	\$80	\$0	\$3	4.0%	\$4	22.2%
Parts	VICTOR	MOWER	car		\$2	\$2	\$0	\$0	0.0%	\$0	100.0%
Mcgregors Meatworks Pty Ltd Totals:					-\$73,263	\$43,869	\$0	\$263,855	601.5%	\$56,431	-367.6%

Dept	Group	Cat1	Cat2	Cat3	Current Stock Value \$	(ex tax) Received. \$	(ex tax) Returned. \$	Cost of Goods Sold	Sell through % inc returns	(ex tax) Revenue \$	Ave Sale GP %
<b>Pinnacle Bakeries Pty Ltd</b>											
<Default>		FOOD	BISC	<N/A>	\$4,418	-\$810	\$0	\$235	-29.0%	\$361	34.8%
			BREAD	<N/A>	\$122,476	\$10,387	\$0	\$913	8.8%	\$1,084	15.8%
DEPT3		CV31	CV32ab	dp3312	\$90	\$50	\$0	\$60	120.0%	\$278	78.4%
<b>Pinnacle Bakeries Pty Ltd Totals:</b>					\$126,984	\$9,627	\$0	\$1,208	12.5%	\$1,722	29.9%
<b>Sampson Supply Company Pty Ltd</b>											
<Default>		<N/A>	<N/A>	<N/A>	\$4,402,205	\$192,175	\$0	\$113,082	58.8%	\$97,194	-16.3%
		ELECT	ELECT	<N/A>	\$8,365,415	\$1,904,860	\$0	\$592,256	31.1%	\$655,414	9.6%
Dept2		A21	<N/A>	<N/A>	\$291	\$261	\$0	\$0	0.0%	\$0	100.0%
DEPT3		CV31b	CV32ab	dp3312	\$0	\$130	\$0	\$0	0.0%	\$0	100.0%
Fuel		PETROL	94	<N/A>	\$713,044	\$132,916	\$0	\$593	0.4%	\$571	-3.9%
Parts		GENRC	<N/A>	<N/A>	-\$44,028	\$7,925	\$0	\$48,431	611.1%	\$64,800	25.3%
			RIDEON	<N/A>	\$3,600	\$3,330	\$0	\$360	10.8%	\$895	59.8%
<b>Sampson Supply Company Pty Ltd Totals:</b>					\$13,440,528	\$2,241,597	\$0	\$754,722	33.7%	\$818,874	7.8%
<b>Storey and Associates</b>											
<Default>		ELECT	ELECT	<N/A>	-\$3,394	\$2,376	\$0	\$3,214	135.3%	\$5,719	43.8%
Cheese		Sheep	France	???	\$6	\$6	\$0	\$0	0.0%	\$0	100.0%
<b>Storey and Associates Totals:</b>					-\$3,388	\$2,382	\$0	\$3,214	134.9%	\$5,719	43.8%
<b>Report Totals:</b>					\$13,963,325	\$2,378,773	\$10,496	\$1,038,358	44.1%	\$916,048	-13.4%